



*You are cordially invited to attend the  
Louisiana Life Safety & Security Association's  
24th Annual Convention & Trade Show in-a-Box!*

We'll miss our in-person trade show festivities this year due to the pandemic, so we're doing the next best thing: LLSSA will bring the trade show to you—in a box! That's right. LLSSA, in partnership with our Trade Show Vendors, will send all the fun and wonder to your company office in a box filled with promotional items, goodies, samples, tickets for the parade of prizes, and information on the latest technology.

Life safety & security dealer companies must register to receive the gift box. The gift box will contain items to share with your team members. Parade of Prize drawings will be held November 19, 2020 during the LLSSA Virtual Statewide Meeting.

Dealers can also get the CEU requirements for licensing virtually this year!

**November 17, 2020 (Tuesday) - 7 Hours of Continuing Education**  
LA State Fire Marshal

**November 18, 2020 (Wednesday) - 8 Hours of Continuing Education**

**November 19, 2020 (Thursday) - 10 Hours of Continuing Education,  
LLSSA Statewide Meeting & TRADE SHOW IN A BOX!**

*Special Guest Speakers, State of the Association, Parade of Prizes, & opening of the Box!*

**November 20, 2020 (Friday) - 8 Hours of Continuing Education**

**Important Contact Information:**

**Kathy Brown, Trade Show Chair**  
504-881-9958 or Kathy.Brown@anixter.com

**Ed Hilderbrand, Golf Chair**  
504-837-7144 or  
ed.hilderbrand@sonitrolfno.com

**Steve Young, Vendor Coordinator**  
504-779-6101 or steven.young@anixter.com

**Floyd Dupre, CEU Coordinator Chair**  
337-580-3377 or floyddupre@gmail.com

**LLSSA**  
337-886-7282 Phone / 601-372-2667 Fax  
Email: director@llssa.org  
Website: www.llssa.org



**REGISTER  
TODAY!**

***If you made reservations at the Hilton Garden Inn, please  
remember to cancel them! Contact Constance Frazier at  
504-712-0504***



# Louisiana Life Safety & Security Association 2020 Convention Schedule of Events



ACTIVITY	DESCRIPTION	TIME	LOCATION
<b>November 17, 2020 (Tuesday)</b>			
LA State Fire Marshal	Administrative Rules for Life Safety & Property Protection	8-11am	Virtual
LA State Fire Marshal	Plan Review—Fire Alarm & Special Locking	12-2pm	Virtual
LA State Fire Marshal	Plan Review—Automatic Sprinkler Systems & Suppression	2:30-4:30pm	Virtual
<b>November 18, 2020 (Wednesday)</b>			
QOLSYS	Increasing RMR with Intrusion and Automation Products	8-10am	Virtual
Alarm Monitoring Services	Would your business survive if...?	10am-12pm	Virtual
DSC	Wireless Products and Panels	1-3pm	Virtual
UCC	Connecting with Customers and Prospects in a Virtual World	3-5pm	Virtual
<b>November 19, 2020 (Thursday)</b>			
Alarm.com	Access Control	8-11am	Virtual
Vivotek	TBA	9-11am	Virtual
LLSSA	<b>Statewide Meeting &amp; TRADE SHOW IN A BOX!</b> Special Guest Speakers State of the Association Grand Opening of Dealers' Trade Show Boxes! Parade of Prizes!	11am-1pm	Virtual
Alarm.com	Technical Training	1-4pm	Virtual
Nortek Control (2GIG)	2GIG Product Update Gc2e, Gc3e	2-4pm	Virtual
Alarm.com	Residential Sales Training	4-5pm	Virtual
Alarm.com	Commercial Sales Training	5-6pm	Virtual
<b>November 20, 2020 (Friday)</b>			
Napco Security Technologies	StarLink: Cellular Communicators for any Panel or FACP	8-10am	Virtual
Stanley Security	How to Use & Abuse your Central Station	10am-12pm	Virtual
Wave Electronics	What to Expect from a Distribution Partnership	1-3pm	Virtual
CMS	Adopting Technology for More Profitability	3-5pm	Virtual

**CEU Classes fill up quickly. Register early!**  
**Deadline to get box mailed to you before the Statewide Meeting is November 6, 2020**  
**\*Schedule is subject to change prior to the Convention.**

# ATTENDEE REGISTRATION FORM 2020



Company: \_\_\_\_\_

Name: \_\_\_\_\_

Street: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Permission to send text messages: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Registration Fees:**                       \$0 Member                       \$15/hr Non-Member

Course Title	Company	Time	CEUs	Check to attend
<i>November 17, 2020 (Tuesday)</i>				
Administrative Rules for Life Safety & Property Protection	LA State Fire Marshal	8am-11am	3	
Plan Review-Fire Alarm & Special Locking	LA State Fire Marshal	12pm-2pm	2	
Plan Review-Automatic Sprinkler Systems & Suppression	LA State Fire Marshal	2:30pm-4:430pm	2	
<i>November 18, 2020 (Wednesday)</i>				
Increasing RMR with Intrusion and Automation Products	QOLSYS	8am-10am	2	
Would your business survive if...?	Alarm Monitoring Services	10am-12pm	2	
Wireless Products and Panels	DSC	1pm-3pm	2	
Connecting with Customers and Prospects in a Virtual World	UCC	3pm-5pm	2	
<i>November 19, 2020 (Thursday)</i>				
Access Control	Alarm.com	8am-11am	3	
TBA	Vivotek	9am-11am	2	
<b>Special Guest Speakers, State of the Association, Parade of Prizes &amp; Grand Opening of Dealers' Trade Show Boxes!</b>	<b>LLSSA Statewide Meeting &amp; Trade Show in a Box!</b>	<b>11am-1pm</b>	<b>2</b>	
Technical Training	Alarm.com	1pm-4pm	3	
2GIG Product Update Gc2e, Gc3e	Nortek Control (2GIG)	2pm-4pm	2	
Residential Sales Training	Alarm.com	4pm-5pm	1	
Commercial Sales Training	Alarm.com	5pm-6pm	1	
<i>November 20, 2020 (Friday)</i>				
StarLink: Cellular Communicators for any Panel or FACP	Napco Security Technologies	8am-10am	2	
How to Use & Abuse your Central Station	Stanley Security	10am-12pm	2	
What to Expect from a Distribution Partnership	Wave Electronics	1pm-3pm	2	
Adopting Technology for More Profitability	CMS	3pm-5pm	2	

Credit Card Payments	
Card #	
Expiration Date:	CCV#:
Signature:	

**Submit registration and payments to:**  
 Louisiana Life Safety & Security Association  
 5000 W Esplanade Ave, #286  
 Metairie, LA 70006  
 Phone (337) 886-7282; Fax (601) 372-2667  
 Email: director@llssa.org

